

Exhibition Rules and Regulations

THE MOST COMPREHENSIVE FORUM FOR MATERIALS SCIENCE AND ENGINEERING TECHNOLOGIES

All of the following items are understood and accepted as part of the contract between the Material Science and Technology (MS&T) and the Exhibitor for the licensing of booth space at MS&T 2021 (the "Exhibition"), which is to be held at the Greater Columbus Convention Center, Columbus, Ohio, USA (the "Exhibit Hall").

- **1. MINIMUM BOOTH:** Standard 10' x 10' booth construction includes 8' backdrop, 36" side rails and a company identification sign. No walls, partitions, decorations or other obstructions may be erected which in any way interfere with the view of any other Exhibitor. All standard booths should not exceed 4' in depth x 8' high from the back to the front. Booths located at the end of two rows of exhibit booths must not exceed 10' in width (which would encompass 5' in each direction from the center of the exhibit booth). Exhibitors desiring to use non-standard booth equipment, or any signs, decorations, or arrangements of display materials, must submit two copies of a detailed sketch or proposed layout, and receive written approval from MS&T Show Management. Multiple booths, islands, and peninsulas may be reserved and they may be adjacent.
- a.) The STANDARD BOOTH shall have NO "built-up" exhibit or other construction to exceed 8' in overall height, which includes any signage.
- b.) ISLAND and PENINSULA BOOTHS may exceed 8' up to a limit of 14' in height if they occupy in excess of 400 square feet. PERIMETER BOOTHS also may exceed 8' in height up to a limit of 14'. The limits as outlined above do not apply to machinery or equipment as regularly built and used in the steel industry. NO company name or advertising shall be displayed above the permissible height of the background for ANY exhibit. This includes but is not limited to signs, emblems, trademarks, medallions and cut-out lettering. c.) Any special or unusual type of exhibit construction must be submitted to the Show Management in advance to determine whether it complies with these regulations. No area has been set aside nor any provision made to
- d.) No balloons will be used on the exhibit floor or as booth decorations.

accommodate "cubic content" construction.

- **e.)** MS&T will assign booth locations at its discretion, considering factors including time of application, receipt of payment, as well as Exhibitor's preference. MS&T reserves the right to all final decisions concerning all aspects of the booth and its location, and also the right to rearrange assigned spaces for the overall benefit of the show. Show Management reserves the right to require the rearrangement of any exhibit to make it conform to the regulations, and the Exhibitor shall be liable for any costs incurred thereby. The general appearance of the Exhibition as a whole must take precedence over that of any individual exhibit.
- 2. BARTER POLICY: All publications, publishing houses, trade organizations and associations, other than those managed by the societies comprising MS&T, are eligible for consideration of a 10' x 10' space on a barter basis. All 10' x 10' spaces provided by MS&T will include carpeting, one (1) 6' draped table and two (2) chairs. There will be no attendance lists provided under barter arrangements. In exchange for said booth space and furnishings, MS&T will receive either equivalent booth space at the counterpart's event or one (1) 4-color, full-page advertisement in the counterpart's publication. All barter arrangements require a formal letter of agreement, to be initiated by MS&T, in order to be considered valid. MS&T reserves the right to refuse rental of space to any company who, in their opinion, is competitive with the general business operated by the societies.
- **3. UTILITIES:** Standard utilities are accessible from most booth locations, including but not limited to air, water and electrical. Exhibitor recognizes MS&T is not responsible to provide utilities other than those readily available in the facility. MS&T will use reasonable efforts to accommodate special requests.

4. LABOR:

- a.) The respective service contractor will supply labor, if requested, for the installation and dismantling of exhibits. All labor charges will be the responsibility of the Exhibitor. A copy of the labor order form is enclosed in the Exhibitor's Service Manual.
- **b.)** MS&T will designate certain firms as "official contractors" for such services as cartage and handling of exhibit shipments, rental of furniture and other types of usual booth equipment, decorations, signs, and florists' items. Exhibitors desiring to contract for said services with any other contractor shall advise MS&T in advance and secure permission for said contractor to

operate at the Exhibit Hall. Payment for all such services is the responsibility of the individual Exhibitor. Order forms will be included in the Exhibitor's Service Manual. Please review the requirements carefully when ordering.

- **5. EXHIBIT HALL MANAGEMENT:** Work and services controlled by the Exhibit Hall management include electrical service, guard or watchman service, stage, and public address service.
- **6. CLEANING SERVICE:** Janitorial services for aisles throughout the exhibit area are included in the exhibit booth price. The forms for the booth cleaning service will be available in the Exhibitor's Service Manual.
- **7. SIGNS:** A company identification sign will be included in the price of the booth.
- **8. REGISTRATION OF EXHIBIT PERSONNEL:** Registration instructions for booth personnel will be included in the Exhibitor's Service Manual, as well as emailed to the person listed under contact information on the contract. Admission will be by badge only.
- **9. EXHIBIT OPENING:** The hours of installation, show hours and dismantling will be included in the Exhibitor's Service Manual.
- 10. SOCIAL FUNCTIONS/SPECIAL EVENTS/HOSPITALITIES: Hours for any social function, special event or hospitality must be approved by MS&T. Social functions are allowed only during NON-EXHIBIT hours and must not conflict with technical sessions or other MS&T functions. Exhibitors wishing to hold hospitality functions are required to coordinate the scheduling of these events with MS&T. Any Exhibitor who fails to comply with said policies relating to hospitality suites and/or social functions risks immediate removal from the Exhibition.
- **11. ALCOHOL:** The serving or distribution of alcoholic beverages by Exhibitors in any part of the Exhibit Hall is strictly forbidden, unless prior written permission has been received from MS&T.
- 12. OPERATING EXHIBITS: Operating exhibits are encouraged, but all unusually dirty, hot or noisy exhibits must be properly enclosed so as to respect the rights and safety of others. It is the responsibility of the Exhibitor to conform to OSHA and other applicable government regulations. Operating displays, if overly noisy, must be run intermittently or during demonstration only, or not at all, at the sole discretion of MS&T.
- **13. AUDIO VISUAL:** Equipment may be obtained. Complete information will be included in the Exhibitor's Service Manual.
- **14. LOAD FACTOR:** Exhibit Hall floor load rate will be communicated in the Exhibitor's Service Manual.
- **15. FREIGHT AND TRUCK SHIPMENTS TO THE WAREHOUSE:** The date for early freight arrival will be communicated in the Exhibitor's Service Manual.
- 16. RECEIVING, UNLOADING, MOVING AND HANDLING OF EXHIBIT MATERIALS: MS&T has contracted with the respective service contractor set forth in the Exhibitor's Service Manual to handle all unloading from trucks and moving exhibits, displays, or merchandise to the exhibit floor and to return crates from storage when the Exhibit Hall closes. All empty packing crates must be properly marked with the Exhibitor's name and booth number. "EMPTY" stickers are available from the service contractor. Unmarked crates will not be returned. See the respective freight forms enclosed in the Exhibitor's Service Manual.
- 17. SOLICITATION OR PRODUCT DEMONSTRATIONS: The Exhibitor must be confined within the bounds of its respective booth. Printed advertising may be distributed by the Exhibitor only from its booth space. Aisles in front of the booths must be kept completely clear. Operation of devices having objectionable sound will not be allowed. Engines or any kind of equipment may be operated only with the consent of the respective conference center facility and MS&T. All property destroyed or damaged by the Exhibitor must be replaced in its original condition by Exhibitor at its own expense. Exhibitor may not feature names of non-exhibiting manufacturers in its display; this, however, does not apply to names of parent, subsidiary or affiliated companies. Should an article of a non-exhibiting manufacturer be required for the proper operation or demonstration of an Exhibitor's display, identification of such article shall be limited to regular nameplate, imprint or other identification which in standard practice appears normally on the



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article as sold in the industry. Exhibitor may give out envelopes, catalogs, circulars and folders, or other advertising material in its booth only. The distribution of such items from booth to booth, or in the aisles, meeting rooms, registration area or elsewhere, is strictly prohibited. Any Exhibitor failing to comply with the policies relating to solicitation, product demonstrations or distribution of materials risks being removed from the Exhibition. Painting of the floor in exhibit spaces will not be permitted, and no floor covering may be attached or adhered in any manner whatsoever without the consent of the MS&T Show Management. Any damages will be charged directly to the Exhibitor, and Exhibitor agrees to pay the same. The Exhibitor agrees as a condition of this contract that the space hereby contracted for, or any portion thereof, is limited to the use and occupancy of the Exhibitor, or to any person, firm or corporation wholly owned or controlled by it.

- **18. RESTRICTIONS ON SELLING:** With the exception of MS&T's Service Booth(s), all over-the-counter sales or sales of any kind that involve the exchange of currency for goods received during the Exhibition are strictly prohibited. Purely promotional giveaways and drawings are permitted so long as they do not cause undue disruption, as determined by MS&T.
- 19. DISMANTLING OF DISPLAYS: The Exhibit Hall's closure date and time will be communicated in the Exhibitor's Service Manual. Packing crates/ boxes will not be returned to the exhibit booth(s) until all visitors have left the Exhibit Hall floor and all aisle carpet has been lifted. All dismantling must be finished and all exhibit materials must be out of the exhibit area no later than the specified date and time, which will be communicated in the Exhibitor's Service Manual. It is the responsibility of the Exhibitor to arrange for the return shipment of properly labeled exhibit material before departure. Otherwise, it will be necessary to store such material at the expense of the Exhibitor or return by common carrier at Exhibitor's expense. The Exhibitor is responsible for notifying the respective service contractor in advance. Exhibits may not, to ANY extent, be dismantled before the specified date and time listed in the Exhibitor's Service Manual. Any early dismantling or packing shall be considered a breach of this agreement and may affect future contracts. PLEASE MAKE DEPARTURE PLANS ACCORDINGLY. PLEASE INFORM ALL BOOTH STAFF OF THIS STIPULATION.
- **20. SUBLETTING SPACE:** The Exhibitor may not assign, sublet or apportion the whole or any part of the space allotted to it, nor exhibit therein or permit any other person or firm to exhibit therein, any goods other than those manufactured and/or distributed by the Exhibitor in the regular course of its business, without written consent of MS&T.
- 21. SECURITY SERVICE: MS&T cannot guarantee against loss or damage of any kind; however, after hours, roving security will be provided. The Exhibitor agrees to make provision for the safekeeping of its exhibit material, merchandise, etc., before, during and after the Exhibition. The Exhibitor understands and agrees that neither MS&T nor the Exhibit Hall shall be responsible for the safekeeping of any exhibit material, merchandise, etc., or for any loss or damage to exhibit material or merchandise before, during or after the Exhibition.
- **22. FIRE PROTECTION:** All draping and/or display materials must be flame retardant. Under no conditions will combustible oils or gases be permitted in the exhibit area. All electrical work and equipment must be ordered in advance to ensure conformance with regulations of the respective local fire department and Exhibit Hall.
- 23. LIABILITY AND INSURANCE: The Exhibitor shall save and keep harmless and indemnify MS&T, its members, officers, directors, employees and agents of and from all suits, claims, damages, loss or liability (including attorneys' fees) arising out of any act, omission or negligent conduct of the Exhibitor, its agents, employees or contractors; and said Exhibitor agrees, at its own cost and expense, to defend and protect MS&T and Exhibit Hall, their members, officers, directors, employees and agents against any and all such suits, claims, demands and expenses, including attorneys' fees. The Exhibitor shall maintain and have in full force and effect the following insurance policies:
- **a.)** Policies of comprehensive general liability insurance including protective liability, contractual liability and product liability coverage with a single limit of liability of US\$1,000,000.
- b.) Policies of public liability and property damage insurance covering all motor vehicles owned by the Exhibitor and all motor vehicles not owned

- by the Exhibitor while such vehicles are being used in connection with the activities of the Exhibition with a single limit liability of US\$1,000,000. MS&T shall be named as an additional insured as its respective interests may appear in respect to all the aforementioned insurance policies. Prior to the date of the preparation of its display, the Exhibitor shall furnish to MS&T evidence satisfactory to MS&T confirming the Exhibitor's compliance in full with provisions of Section (a) and Section (b) hereof, and requiring thirty days' notice to MS&T prior to any expiration of or change in coverage.
- **24. NUISANCE:** The Exhibitor agrees that MS&T reserves the right to restrict or prohibit exhibits which, because of noise or for any other reason, might, in the judgment of MS&T, be objectionable.
- **25. CHARGES:** The Exhibitor agrees to pay all charges incurred in connection with drayage, freight and express shipments, labor and services, floral displays, signs, photography, or any special services ordered. The Exhibitor shall be liable for all bills charged against its space and the booth erected thereon.
- 26. GOVERNING LAW: This contract takes effect upon its acceptance and execution by MS&T in Warrendale, PA, and shall be interpreted and construed under the laws of Pennsylvania, which shall prevail in the event of any conflict of law. Any action for enforcement of the provisions of this contract or other cause of action based upon the Exhibitor's anticipated participation, presence at the Exhibition, or any omission, neglect or wrong on the part of the partners of MS&T, their officers, directors, employees and agents, shall be instituted only in the Court of Common Pleas of Butler County, PA. The Exhibitor, whether foreign or domestic, hereby submits to the jurisdiction of said Court. Exhibitor further hereby consents, to the extent allowable by law, to accept service of Process by mail addressed to the Exhibitor.
- **27. INTERPRETATION:** The interpretation of these regulations and their application is the final responsibility of MS&T, which reserves the right to make reasonable amendments to these regulations in the best interest of the Exhibitors.
- **28. COMPLIANCE:** Exhibitor agrees to comply at all times with the terms of this contract and shall be subject to all rules, regulations and requirements of the M&ST Show Management.

29. CANCELLATION POLICY:

- a.) All cancellations of booth space must be received in writing by MS&T Show Management. If space is reduced, the net reduction of space will be treated as a cancellation of that space. If the Exhibitor notifies MS&T in writing before July 15, 2021, MS&T will refund only 50% of the total booth cost. The initial 50% deposit is non-refundable.
- **b.)** NO REFUNDS WILL BE GRANTED FOR ANY CANCELLATION RECEIVED AFTER JULY 15, 2021, AND THE EXHIBITOR WILL REMAIN LIABLE FOR THE TOTAL SPACE RENTAL FEE. If, in the sole opinion of MS&T, which shall be conclusive, the presentation of the Exhibition is prevented either prior to or during the period of the Exhibitor's occupancy, or use or access to the facilities and equipment of the Exhibition is impeded by fire, strikes, other than strikes of the Exhibitor, acts of God, national emergency or for any other cause beyond the control of MS&T, MS&T may cancel this contract and Exhibitor waives any claim against MS&T for damages by reason of such cancellation except that MS&T shall return to the Exhibitor the amount already paid for space in the Exhibit Hall for this specific event or such portion thereof as shall represent the proportionate part of said Exhibition not held, less a pro-rata share of the pre-Exhibition expenses. In no event shall MS&T be liable for any lost profits or incidental, consequential or punitive damages, even if advised of the possibility of same.
- **30. ADDITIONAL INFORMATION:** It is agreed that the Exhibitor will abide by the rules and regulations as stated above before, during, and after the respective exhibit, and by any other reasonable rules considered necessary by MS&T or by the respective facility, provided these do not materially alter the Exhibitor's contractual rights. If any further information is required concerning the allotment of space in the Exhibit Hall, please contact Stacy Varmecky AIST, 186 Thorn Hill Road, Warrendale, PA 15086, Phone: +1.724.814.3066.